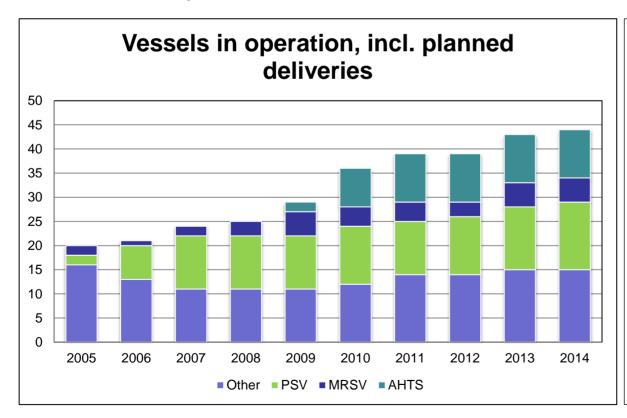
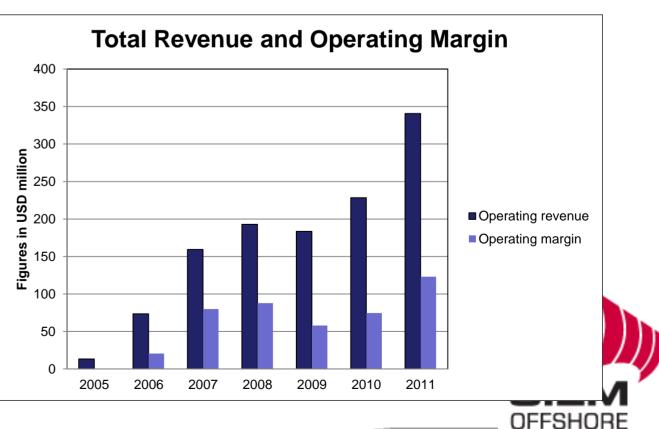


#### Siem Offshore Inc. - Overview

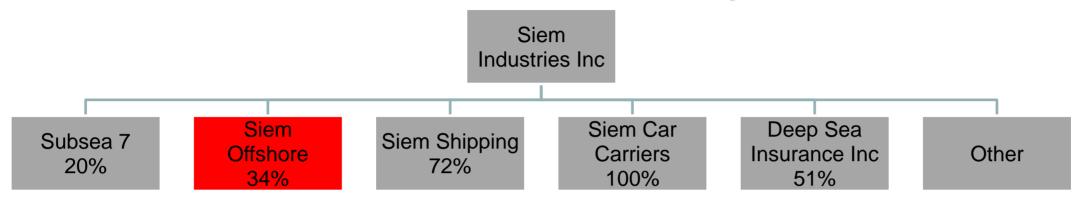
- Established as a stand alone company in July 2005
- USD 2.3 billion investments in new fleet
- Total fleet of 37 vessels in operation. Average age 3 4 years for PSV / AHTS / OSCV
- Additional 6 vessels under construction in Norway and Brazil, and one (1) additional PSV to be ordered to serve a contract for Total in the North Sea.
- Sound backlog of USD 735 million per 2Q12
- Market capitalization USD 563 million. Book shareholders' equity USD 741 million per 2Q2012





## Siem Offshore Inc. – Part of the Siem Industries Group





#### **Shareholders Siem Offshore Inc.**

SHAREHOLDER	SHARES	%
SIEM INDUSTRIES INC.	133 279 421	33,66 %
ACE CROWN INTERNATIONAL LIMITED	76 780 808	19,39 %
SKAGEN KON-TIKI	10 977 629	2,77 %
MP PENSJON PK	9 376 313	2,37 %
FONDSFINANS SPAR	8 500 000	2,15 %
SKAGEN VEKST	8 036 317	2,03 %
VERDIPAPIRFONDET HANDELSBANKEN	7 200 000	1,82 %
NORDEA BANK NORGE ASA	6 407 887	1,62 %
JP MORGAN CLEARING CORP.	4 456 970	1,13 %
OJADA AS	4 213 000	1,06 %
TOTAL 10 LARGEST	269 228 345	68,00 %
OTHERS	126 723 295	32,00 %
TOTAL SHARES IN ISSUE	395 951 640	100,00 %

# **Share Buy-Back Programme Siem Offshore Inc.**

- Effective 4 September 2012
- Expiry Annual General Meeting 2013
- Maximum 10 million shares
- Consideration not to exceed NOK 10 per share



3

### Siem Offshore Inc. – Vessel Fleet

Vessels	Operation	Construction	Total
PSVs *)	11	3	14
AHTS vessels **)	10	0	10
OSCVs	3	2	5
Other	13	2	15
Total	37	7	44



<sup>\*)</sup> incl. one vessel to be ordered to serve Total in the North Sea on a 4 years contract

<sup>\*\*)</sup> Incl. two vessels owned by a partner















#### Siem Offshore Inc. - Other activities

#### Scientific Core Drilling (vessel JOIDES Resolution)

- Continued operations for Ocean Drilling Programs since 1985
- Exploring the Earth Under the Sea
- Together with the Texas A&M Research Foundation it has become the world's most efficient core drilling vessel for the global science community

#### **Submarine Power Cable Installations**

- Awarded the first contract for the Renewable Energy Market at a contract value of approx. USD
  60 million. Installation of inter-array grid cables for the Amrumbank Offshore Windfarm in 2014.
- Positive Market Outlook for offshore Renewables. Germany and UK the biggest markets.
- Competitive advantage in combing installation expertise and asset base (vessels).

#### **Application for Managed Pressure Drilling (subsidiary Siem WIS)**

- Considerable interest for the Siem WIS Pressure Control Device (PCD), reflecting potential for projects both within the core market areas of the North Sea and in niche markets.
- The three PCDs are prepared and ready for the expected up-coming operations.
- The timing of these projects is somewhat uncertain, but the organisation is preparing for operational start-up in fourth quarter of 2012.

# Siem Offshore Inc. – Geographical Footprint and Organization

#### Offices:

- Norway\* (Kristiansand)
- Brazil (Rio de Janeiro)
- India (Mumbai)
- Germany (Leer)
- The Netherlands (Groningen)
- USA (Houston)
- Ghana (Accra)
- \*) Headquarters

#### Employees:

- Onshore personnel: > 200
- Offshore personnel: < 1100</li>







# **Employment and Deliveries**

Vessels in Operation and under Construction

# **PSVs - Employment**

		2012			2013			2014			20	15			20	16	
Vessel	Owner- ship	Sept. 4	1Q	1Q 2	Q 3Q	4Q	1Q 20	Q 3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Siem Sasha	100 %																
Siem Hanne	100 %								:								,
Siem Sophie	100 %			:		:		:	:								
Siem Louisa	100 %					:			:	:							
Siddis Skipper	51 %									:							
Siem Carrier	100 %								:								
Siem Supplier	100 %																
Hugin Explorer	100 %																
Siem Sailor	51 %																
Siem Pilot	51 %							:	:								
Siddis Mariner	51%								:	:							
Total order backlog in % mill.	and USD	83% 2	27	43	% 42		10	% : 8 :			9%	8			9%	8	

No PSVs currently employed in the North Sea spot market



## **AHTS Vessels - Employment**

		2012	2013	2014	2015	2016
Vessel	Owner -ship	Sept. 4Q	1Q 2Q 3Q 4Q			
Siem Pearl	100 %					
Siem Emerald	100 %					
Siem Sapphire	100 %					
Siem Aquamarine	100 %					
Siem Ruby	100 %					
Siem Topaz	100 %					
Siem Diamond	100 %					
Siem Amethyst	100 %					
Siem Garnet	0 %					
Siem Opal	0 %					
Total order backlog in % and	I USD mill.	50% 32	50% 96	45% 87	10% 25	5% 11

50% of AHTS vessels on long-term contracts in Brazil 50% of AHTS vessels currently in the North Sea spot market



# **OSCVs - Employment**

		20	12		2013		2014			2015				2016					
Vessel	Owner -ship	Sept.	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Seven Sisters	100 %																		
Siem Marlin	100 %																		
Adams Vision	100 %						· · · · · · · · · · · · · · · · · · ·			· · · · · · · · · · · · · · · · · · ·	:	_			•		_	•	
Total order backlog in % a	nd USD mill.	100%	13		29%	13			0%	0			0%	0			0%	0	



Contract



# Other Vessels - Employment

			20	12		20	)13			20	)14			20	15			20	16	
Vessel	Туре	Owner- ship	Sept.	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Big Orange XVIII	WSV	41 %																		
Joides Resolution	SPV	100 %																		
Total order backlog in % and	I USD mill.		100%	: : 19		87%	21	:		: : 4%	0.3			0%	0			0%	0	
Marati	OSRV	100 %						:								:				
Marabá	OSRV	100 %				:														
Parnaiba	FSV	100 %									:	:								:
Propriá	FSV	100 %																		
Paracaru	FSV	100 %		:		:	:	: : : :		:	:	:								
Capela	FSV	100 %																		
Parati	FSV	100 %																		
Siem Piatã	FCV	100 %																		
Siem Pendotiba	FCV	100%																		
Siem Caetes	FSV	100%																		
Siem Carajas	FSV	100%																		
Total order backlog in % and	I USD mill.		80%	: : 8 :		76%	19			55%	14			36%	9			36%	9	

Contract

**Contract option** 

Spot work

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## **Vessels under Construction - Deliveries**

			2012	2013	2014	2015	2016
Vessel	Туре	Owner- ship	3Q 4Q	1Q 2Q 3Q 4Q	1Q 2Q 3Q 4Q	1Q 2Q 3Q 4Q	
Brazil, Siem Maragogi	OSRV	100 %			Contract USI	94 million	
Brazil, Siem Marataizes	OSRV	100 %			Contract USI	94 million	
Brazil Siem Atlas	PSV	100 %				}	
Brazil "TBN"	PSV	100 %					
Norway, "TBN"	OSCV	100%					
Norway, "TBN"	OSCV	100%					
Norway, "TBN" *)	PSV	100%				Cont	act USD 47 million

<sup>\*)</sup> Vessel to be ordered to serve Total in the North Sea on a 4 years contract









#### **Income Statement First Half**

	January	Twelve Months Ended	
	2012	2011	2011
Amounts in USD million	Unaudited	Unaudited	Audited
Operating revenue	181.8	147.5	340.6
Operating expenses	( 98.8)	( 84.6)	( 182.5)
Administration expenses	( 20.9)	(16.3)	( 35.2)
Operating margin [1]	62.0	46.7	123.0
Depreciation and amortisation	( 41.6)	(38.9)	( 81.3)
Gain/(Loss) on sale of assets	15.7	0.3	0.4
Gain/(Loss) FX contracts [2]	3.6	2.1	1.5
Net financial items [3]	( 31.9)	(6.1)	( 47.3)
Profit before tax	7.8	4.1	( 3.8)
Income tax provision	( 1.5)	(1.6)	( 2.7)
Net Profit	6.4	2.4	( 6.5)
Attributable to non-controlling interest	( 1.2)	( 0.5)	8.0
Attributable to shareholders of the Company	7.6	3.0	( 7.3)
Net Profit	6.4	2.4	( 6.5)
Earnings per share [4]	0.02	0.01	( 0.02)
Average number of shares outstanding [5]	395,952	395,853	395,902

<sup>[1]</sup> Operating revenue less operating expenses.

<sup>[2]</sup> Revaluation of off-balance sheet currency contracts entered into in order to hedge both operating expenditures and future yard installed in foreign currencies.

<sup>[3]</sup> Including revaluation of non-USD currency balance sheet items.

<sup>[4]</sup> Net profit / Average number of shares outstanding (diluted).

<sup>[5]</sup> Weighted average number of shares outstanding (diluted) ('000).

## **Highlights First Half 2012**

- Awarded the first contract for the Renewable Energy Market at a contract value of approximately USD 60 million.
- Sold the mid-size PSV "Siem Danis" for USD 34 million and recorded a gain of USD 15 million.
- Ordered two Offshore Subsea Construction Vessels of STX OSCV 11 L design at a Norwegian yard, with options for two additional vessels.
- AHTS vessel "Siem Ruby" commenced its four year charter for Petrobras (Brazil) in mid-June.
- Weaker than expected North Sea spot market for AHTS vessels and PSVs.
- Fleet utilization
  - 96% utilization of the PSV fleet
  - 100% utilization of the OSCV fleet
  - 75% utilization of the AHTS vessel fleet
  - 82% utilization of the Brazilian built vessels
- Recorded approx. USD 10 million of unrealized FX losses and mark-to-market impairment of financial derivatives.

## **Subsequent Events First Half 2012**

- Sale and delivery of the MRSV "Siem Swordfish" on 31 July 2012 in line with the charterer's purchase option exercised in December 2009. The gross sales proceeds are the equivalent of USD 54 million.
- Awarded a contract with Total (Norway) for a new dual fuelled large platform supply vessel. The contract is for an initial period of four years, with four one-year options, and shall commence between May and August 2014.



## **Statement of Financial Position**

A	30 June		31 December
Amounts in USD million	2012 Unaudited	2011 Unaudited	2011 <b>Audited</b>
Intangible assets	35.4	35.5	35.7
Vessels under construction	89.4	93.2	105.2
Vessels, equipment and other	1,404.2	1,467.3	1,428.1
CIRR loan deposits	53.0	66.7	56.5
Investment in associates and other long-term receivables	12.0	21.7	11.9
Debtors, prepayments and other current assets	94.9	83.0	85.4
Cash and cash equivalents	100.6	92.4	136.6
Total Assets	1,789.4	1,859.8	1,859.4
Total Equity	777.8	790.0	769.8
Borrowings falling due after 1 year	783.7	847.3	839.0
CIRR loan	53.0	66.7	56.5
Other non-current liabilities	28.4	25.6	34.3
Borrowings falling due within 1 year	77.7	83.4	95.5
Trade creditors and other current liabilities	68.9	46.8	64.4
Total Liabilities	1,011.7	1,069.8	1,089.6
Total Equity and Liabilities	1,789.4	1,859.8	1,859.4

<sup>\*</sup> Current cost of debt approximately 4%.



## Future Yard Instalments per 30 June 2012

# Amounts in USD million

Future Yard Instalments	Q3-2012	Q4-2012	2013	Total
OSCVs	0.0	0.0	174.7	174.7
OSRVs	7.4	6.2	3.2	16.8
PSVs	0.0	64.6	67.4	132.0
Total	7.4	70.8	245.2	323.5

Debt facilities	Q3-2012	Q4-2012	2013	Total
OSCVs	0.0	0.0	0.0	0.0
OSRVs	3.2	3.9	8.6	15.8
PSVs	0.0	62.6	62.6	125.1
Total	3.2	66.5	71.2	140.9

- 1. Debt financing of OSCVs are under negotiation. Remaining yard instalments are financed through debt facilities.
- 2. New PSV for the North Sea Total contract not reflected in the figures per 30 June 2012.





## **Market Outlook Summary**

- Current and near term North Sea market for AHTS vessels and PSVs:
  - Weaker than expected spot market in 2Q and 3Q.
  - Stable size of North Sea AHTS fleet, but with more vessels operating in the spot market.
  - Significant decrease in AHTS term demand, compared with previous year(s). Especially for construction support. Can increase in 2H 2012.
  - Drilling activity expected to increase further as more rigs enter the North Sea.
  - Weak PSV spot market with spill-over effect to the AHTS vessel segment.
- Long-term North Sea demand for AHTS vessels and PSVs:
  - Looks favorable in coming years on the back of recent discoveries and future drilling and field development activity.
- Long-term Global demand for AHTS vessels and PSVs:
  - Favorable outlook in Brazil based on firm contracts for Rigs, FPSOs and Subsea projects. Term demand for OSVs expected to increase.
  - Increasing demand in US GoM and West Africa, especially on PSVs and drill support.
  - Prospects for harsh and/or remote areas (Barents Sea, Greenland, Canada, US Alaska, Santos Basin Brazil).
- Long term Global demand for OCVs:
  - Attractive prospects for OCVs based on increasing number of subsea wells and installations combined with relatively modest fleet growth.

#### End

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